



June 4, 2016

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Selling Oil Products

Lynne Branigan spoke at the Treynor Optimist Club on June 4. She grew up on Three Bridge Road. She is married and has two children. Lynne has worked in community service for over 25 years.



Lynne worked for Warren Distribution for 20 years after getting her Associates degree at IWCC. She spent two years in England, establishing their international business there, building the overseas business to \$11M a year.

She retired and started her own business in 2013, called Export Experts LLC, a consulting firm for selling overseas. After three weeks she was recruited by Omni Industries, an oil company. She said she lasted only 20 weeks there because she had to deal with too much damaged product and the company didn't want to correct the problem.

In March 2015 she started BEX International LLC, selling premium lubricants overseas. She found a classy container and purchased a logo from Java, Indonesia.

Calendar

- June 13 – Cardinal Core Group kickoff, 5:30-7:00, Silos
- June 15 – Can Kennel Sorting, Baseball Team
- June 20-24 - Swim lessons
- June 25 - Treynor Days-no meeting
- June 25 – Food Fight, 10:00 at Community Center

Birthdays

- May 22 - Kirk Vorthmann (recognized)
- Jun 16 – Dale Willenborg
- Jun 20 – Jeff Jorgensen
- Jun 22 – Kevin Elwood

Anniversaries

- Jun 1 – Kevin & Shana Elwood
- Jun 5 – Steve & Debra Irvin
- Jun 15 – Steve & Jeanie Chambers

She said that overseas people don't trust oil made in their country, so "Made in the USA" is important for them.

Lynne recently visited Dubai and signed up three distributors from that visit. She is mainly working with family owned businesses. She has factories in Chicago and California to minimize her shipping costs.

Lynne is running for Pottawattamie County Board of Supervisors.

Meeting Minutes

John Klein opened the June 4 meeting of the Treynor Optimist Club by leading with the Pledge of Allegiance. Chad Gutttau offered the opening prayer. Gary Funkhouser, Dale Willenborg, and Lynne Branigan offered humor.

For bragging rights, Dennis White recognized his granddaughter who graduated from 8th grade. Jim Clausen recognized the golf team, especially Aly Anderson who won first at state.

Gary Funkhouser provided Iowa school rankings from Niche, a school ranking company. Treynor ranked 15 out of 330 schools.

Bob Mantell, Gary, Chad, and Chase Gutttau, Gary Funkhouser, and John Klein helped with can kennel sorting on Wednesday.

There was a good turnout for putting up and taking down flags, including several grandchildren.

For Treynor Days, the Optimist Club will help sell tickets for Cow Bingo. Kirk Vorthmann, Gary & Dee Gutttau, Ann Vorthmann, and Ken Graham volunteered to help.

Dee Gutttau won the 50/50 and Larry Kramer won the attendance award, but he did not collect. There will not be a club meeting on June 25 because of Treynor Days.

Jun 28 – Mick & Judy Gutttau

Programs

- June – Dale Willenborg
- July – Jeff Jorgensen will take the first two. Last two open.
- Aug – Mick Gutttau
- Sept – Ken Graham
- Oct – Bill Vorthmann
- Nov – Judy Gutttau
- Dec - Chuck Nielsen

Prayers

- June 4 – Chad Gutttau
- June 11 – Gary Gutttau
- June 18 – Dee Gutttau
- July 2 – Richard Vorthmann
- July 9 – Dennis White